

AKASH KUMAR



About Me

February 16, 1996

GAYA, Bihar

◦ 8544486614

◦ Kshsnh1@gmail.com

Marketing & Finance

Passionate in the belief that Marketing & Finance is essential to the growth and success of an organization that wishes to scale and achieve higher levels of profitability. Proven track record in successful Marketing & Finance management and implementations. Aggressive and determined to find the strengths and weaknesses of both employees and an organization's culture so as to improve the productivity and profitability of a company. Experience more than some years.

EDUCATION DETAIL

Master of Business Administration

SANSKRITI UNIVERSITY, MATHURA, U.P

Completed, June 2019

Marks 64%

Bachelor of Commerce, ACCOUNTS

GAYA COLLEGE, MAGADH UNIVERSITY GAYA, Bihar

Completed, March 2016

Marks 55%

Intermediate, COMMERCE

SANJAY SINGH YADAV INTER COLLEGE GAYA Bihar

Completed, March 2013

Marks 65%

Matriculation, ALL SUBJECT

T. MODEL INTER SCHOOL GAYA

Completed, March 2011

Marks 46%

Work Experience

1. K L Gupta & Co. Automobiles.
Designation – Network Manager
18th Feb 2012 to 16 Aug 2017.
2. HDFC Sales Pvt Ltd.
Designation - Relationship Officer
12th Feb 2020 to 20th Sept 2023.
3. ICICI Bank Ltd. (I-Process Services (India) Pvt. Ltd)
Designation. - Senior Executive
03rd Oct 2023 to 04th Jan 2024.
4. SBI Cap Securities Pvt. Ltd.
Designation. - Home Loan Sales Executive
15th Jan 2024 to 31st July 2024.
5. LICHL Financial Services Ltd.
Designation. - Home Loan Sales Executive
08th Oct 2024 to 31st Jan 2025.
6. Qness Corp Ltd (Bandhan Bank Ltd).
Designation. - Home Loan Direct Sales Executive
03rd Apr 2025 to Till now working

Internships

DIMS ENTERPRISES GROUP, DELHI
June 2018 - August 2018

MARKETING & FINANCE OR HUMAN RESOURCE

- *Survey of Marketing
- *Financial Institution Consistence
- *Human Resources Management
- *Project Details Received
- *Feedback Collect for Every Customers

Training and Certifications

- **IMPORT & EXPORT , 2018**
MSME, Agra, UP

Awards & Honours

- Awarded the Top salesperson for product sales and channel marketing in Gaya for three consecutive quarters in 2015.
- In 2016, secured top Award for opening branch locations across India and interviewed for Company's internal magazine as overall best salesperson.
- Consistently ranked in the top 10% of my MBA class from 2017 to 2019.

Skills

- * Team Leading and result driven
- * Project management
- * Public Relations
- * Customer Relations
- * Microsoft Office
- * Microsoft Excel
- * Diploma in Computer Application
- * Good Communication & Presentation Skills.
- * Better Understanding of Management Principle
- * Smart Work Capabilities

Languages

- Hindi
- English

Professional Affiliations

- Expanded market share by 43% and increased revenue by automobiles market.
- Improved fleet operations that reduced product delivery times from 8 hours.
- Created new code repository procedures that protected customer's intellectual property.

Interests

- * Cricket, Outdoors and Fishing
- * Educational Development
- * Interacting with new people
- * Listening to the music
- * Internet Surfing

Project

- **Project 1**
IMPORT & EXPORT
- **Period:**
October 2018 - October 2018
Project Summary
 - * Details Received Through C.A
 - * Explanation for International Business
 - * explain & Develop for New Product in Market

Personal

- **Father Name :- MR. BIRENDRA KUMAR SINHA**
- **Birth day:- February 16, 1996**
- **Gender:- Male**
- **Marital Status:- Single**
- **Nationality:- India**

Address:

RAMAYANA MENSION'S, MANSAROVAR COLONY,
PANT NAGAR, BYPASS, P.O:- CHAND CHOURA,
P.S:- VISHNUPAD
GAYA - 823001, Bihar

Declaration

I, **AKASH KUMAR**, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

AKASH KUMAR

GAYA, BIHAR
