



Ankit Singh

MBA

Finance, Operations Management

About

MBA graduate with a focus on driving business growth through strategic financial planning, efficient operations, and result-oriented sales strategies. Committed to optimizing processes and increasing revenues to contribute to organizational success.

Work Experience

Shriram Finance Limited

Business Executive | Feb 2025-Present

Business Executive – Shriram Finance Limited

Handled customer acquisition, loan processing, and financial solutions. Built strong client relationships, promoted loan products, and ensured smooth end-to-end service delivery. Proven ability to meet targets and support branch growth.

Winiin Taxscope Private Limited

Tax Associate | Jun 2024-Jul 2024

- Communicated with clients to gather essential information for filing Income Tax Returns.
- Reviewed various financial documents such as AIS/TIS, securities sales, mutual fund units, VDA, and lottery cases.

Quess Crop Pvt Ltd Flipkart

Team Leader | Aug 2021-Mar 2023

- Managed a team of 130 members for inbound Department.
- Took daily attendance and assigned tasks for unloading shipments.
- Monitored vehicle ETA and ensured timely unloading of shipments.
- Coordinated the smooth transfer of shipments to inventory.
- Prepared and submitted daily performance reports to manager.

Projects

Social Media Analytics Report for a Local Business

- Analyzed 10K+ social media interactions, boosting engagement by 45%.
- Improved ROI by 30% in 60 days and increased reach by 20% by identifying peak hours.

Exploratory Data Analysis of Stock Market

- An analysis of 5 years of stock data that enhanced portfolio strategies by 20%.
- Identification of key factors influencing stock volatility through analysis of over 50 variables.

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 [Linkedin](#)

Technical Skills

- Microsoft Excel (Advanced)
- MS Office
- Google Suite
- Employee Engagement
- Lead Generation

Soft Skills

- Communication
- Critical thinking
- Time Management
- Problem Solving
- Project Management
- Collaboration
- Adaptability

Certifications

- Tally Accounts
RP Computer Institute | 
January 2021
- Data Entry Operator 
March 2020
- SEBI Investor certificate 
September 2024

Education

JECRC University 

MBA | 2023 - Present

M.S.J Brij University

BA | 2022 | 50%

Alok V M Sr. Sec. School

Class XII | 2019 | 60%

Smt. Sheela Devi Sr. Sec. School

Class X | 2016 | 60.5%

Achievements

- Managed "Cultural Education Day" at the JECRC campus, demonstrated strong event planning and cultural coordination skills on auspicious occasion of Ram Mandir Sthapna.