

ANUJ KUMAR SINGH MAURYA

[E-Mail: anuj.anuj.singh2@gmail.com](mailto:anuj.anuj.singh2@gmail.com)

MOB: +91-7405641082

OBJECTIVES:-

Seeking a position with growth-oriented organization to utilize my skills and abilities while being resourceful, innovative and flexible in the areas of Sales and Marketing and Managerial skills.

BRIEF OVERVIEW:-

- *Very good at customer handling skills, highly professional approach towards work and very enthusiastic.*
- *Abilities and handling multiple priorities, with a bias for action and a genuine interest in personal and professional development and a team player.*

FORTE:-

- *Team Management – Coordinate of worthy employees for appropriate task in order to substantiate employees potential for all the task and work assigned to the team and always tried to put sincere efforts to deliver on time whatever work is allotted , along with providing result-oriented output.*
- *Client Relationship Management – Client satisfaction by interaction/professionalism/listening skills/availability/responsiveness/reliability to grow and retain a key client relationship within an organization in order to turn an acceptable experience for long term relationship.*

WORK EXPERIENCE:-

- *Work at Agarwal Packers and Movers Ltd. As a Branch Manager Ranchi JH and Kanpur Uttar Pradesh from October-2021 to November-2024.*

Job responsibility: -

- *Managing resources and staff.*
- *Developing and attaining sales goals.*
- *Delivering customer service.*
- *Growing the location's revenues.*
- *Direct all operational aspects including operations, customer service, human resources, administration and sales.*
- *Worked at Agarwal Packers and Movers Ltd. As a Marketing Manager in Tinsukia Assam and Varanasi up from March - 2019 to Sep-2021.*
- *Worked at DRS Dilip Roadlines Ltd. As Team Leader in Hyderabad Andhra Pradesh and Sr.Desk Manager in Kolkatta from December-2016 to Feb-2019.*
- *Worked at APML as an Operation Manager in Ahmedabad Gujarat from December-2012 to November-2016.*

Academic Profile:-

<i>Qualification</i>	<i>Session</i>	<i>Board</i>	<i>Institute</i>	<i>Aggregate/CGPA</i>
M.B.A.	2009-2011	AU	Annamalai University T.N.	7.1
B.A.	2005-2008	KU	Kanpur University UP.	50.3
10th + 2	2003-2005	UPB	Goswami Tulsidas Inter College Koraon Prayagraj UP.	53.5
10th	2001-2003	UPB	Maa Sharde High School Dasauti Meja Prayagraj UP.	54.8

✓ **Basic knowledge of Computer, eg.ms excel ,ms word, power point.**

Workshop & Project work:-

- *Did project work on HR and employee welfare management organization Bharat Pumps & Corporation Limited Naini Prayagraj UP.*

Accomplishments:-

- *1st prize winner in Agarwal Packers and Movers DRS Group for excellent business growth.*
- *Won Excellence award for support business call centre and Best Desk Manager of DRS Group.*

Personal Profile:-

- ❖ *Date of birth: 07th August-1988.*
- ❖ *Father's Name: Sri. Shivaji Singh.*
- ❖ *Mother's Name: Smt. Sunayana Devi.*
- ❖ *Language Known: Hindi & English.*
- ❖ *Gender: Male.*
- ❖ *Marital Status: Married.*
- ❖ *Nationality : Indian*
- ❖ *Current Address: Avas Vikas Colony, Hanspuram, Naubast, Hamirpur Road Kanpur Uttar Pradesh.*

Declaration:-

I Anuj Kumar Singh hereby declare that the information given above is true and correct to the best of my knowledge.

I also understand that any false declaration or wilful suppression of information shall amount to misconduct and may result in appropriate disciplinary action.

Thanks

Date:16/01/2025

Anuj Kumar Singh