

Mr. Subrata Brambhachari

subratambhachari1991@gmail.com

Cell: 9163241438.

Objective:

To utilize my experience in planning, managing and coordinating Handling Logistics Business Sales & operation and deliver Quality service to the commuting Customers.

Experience Total 19+ In Logistics Industries:

TCI Xps (Transport Corporation Of India):

Started carrier on March In 2002 at Delhi. Total working 6years in TCI Xps Handling many Branches Like Chennai, Coimbatore up to January in 2008.

Om Logistics Ltd:

On February in 2008. Join as Branch Manager Coimbatore, between 2008 to 2012 Handling many Branches like Coimbatore, Cochin, Trichy, Erode, and got Promotion and Transfer to Kolkata as a sales manager.

V-Xpress (V-Trans Group):

ON March in 2012 as area Branch Manager in Kolkata and Howrah Business grow up 1.50lakh to 40lakh with in 8years, V-xpress (V-trans Group) in Howrah and Kolkata.

Rcpl Logistics Ltd:

Join on February 2021 as Area Branch Manager Sales Cum Operation at Kolkata, Howrah.

Total Logistics India Ltd:

Join as East head 3month running. (East Head)

Role & Responsibility:

Developed strategic planning to make sure efficient Overall Performance of Branches, Ensure both the company and clients adhere to contract term (SOPs). Schedule regular meeting with customers to ensure they are satisfied and understand clients need. Up-sell or cross-sell services and products in the Key Customers Optimize business workflows. Retaining existing customers' and expanding business is paramount.

Experience & Knowledge:

Planning and increasing sales Reaching that targets and goals, excellent communication skills, Business target Achievement, Timely bill Payment Releasing, Revenue generated, new Business Target, Staff Motivation, Hub Operation, Booking/Delivery, Admin Management, Air Operation, Train Operation, Surface Operation, FTL, PTL, LCV, ODC, SCM, Vendor Management, Field Operation, Labour Management, Billing, ERP, WMS, E-comers.

Language Known:

Hindi, Bengali, English, Tamil, Rajasthani.

Education:

10th in 1999 at Kolkata. HS In 2001 Rajasthan Churu. (TCI Business School BRJD)
Graduate in 2005 Kolkata. (BA).

Personal Information:

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Date of Birth: 18/11/1979 in Kolkata.

Citizenship: Indian. **Caste:** Hindus Bengali.

Subrata Brambhachari

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