

KRISHNA MISHRA

LOGISTICS AND OPERATIONS MANAGER

Ambitious project manager with experience from business development, logistics, sales and project coordination across national borders. I have on several occasions led and collaborated with different groups of people from business, PSU's and private organizations, and enjoy analyzing, creating and streamlining workflows and processes. A varied background has shaped my ability to quickly adapt to new work environments, tasks and build positive relationships with those I work with.

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SKILLS

- * Business Development
- * Team Management
- * Project Management
- * Logistics and Warehousing
- * Client Issues

EXPERIENCE

Senior Manager (Operations)

WESTERN CARRIERS (INDIA) LTD. *May 2010 - Present*

- Meeting with client/ resolving complaint of parties. Maintaining relationships with key customers and liaising with key clients, suppliers and transport companies on a regular basis.
- Plan and accordingly inform dispatch team for arranging of vehicles to meet operational targets as per the Work Order/ daily plan. Ensuring Fulfillment of Work Orders/clients daily order with zero complaint.
- Responsible for implementation of SOP's adherence at all levels. timely Invoicing, Cost Monitoring and Debtor's management. Keep track of quality, quantity, stock levels, delivery times, transport costs and efficiency.
- Managing Team, monitoring the materials movement schedules and verifying the accuracy of all work performed.
- Working on the Tender documentation (Technical Commercial Bid) and submission in portal. Budgeting of transportation Cost and monitoring the same.
- Holding responsibility for the management of day-to-day business operations.
- Segregation and planning for dispatches through FTL & ODC Cargo consignment. Direct, optimize and coordinate full order cycle.

EDUCATION

- **PG Diploma in Logistics and Supply-Chain Management -St. Xavier's College, Kolkata (Apr 2009 - Jul 2010)**
- **BSC- Calcutta University 2005 - 2008**
- **Higher Secondary Certificate (Class 12th)-2004**
- **Higher School Certificate (Class 10th)- 2002**