



Sattvik Tiwari

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Objective

To obtain a senior leadership role as a Customer Relationship Executive where I can apply my expertise in developing and executing customer-centric strategies, relationship management, sales, and marketing to drive business growth and customer loyalty.

Experience

- Durga publications** June 2022 - July 2023
Sales and Marketing Executive
As Sales and marketing Executive in Durga Publications in which I have to make Books Presentation, Design Posters, Selling by giving Presentation on Colleges and Universities.
- Bindra Automotive System P Ltd** Feb 2024 -
Sales and marketing Executive
As Marketing and Sales Executive I have to do Market Research through search Engines, journals etc. Promote Electrical Insulation Products by Inbound and Outbound calls. Do E-mail and social media marketing. Take appointment from clients and visit companies give them briefing about products and suggest right products for particular use if necessary, Maintain customers data in computer. Follow up customers keep track of competitors Attend meeting with clients solving problems, Testing the product in Manufacturing and report to concern authority. Connect with warehouse and accounts for internal process of Sales.

Education

- Govt. Boys Senior Secondary School** 2018
Class 10
73. %
- Nios** 2021
Class 12
59.4
- Guru Nanak Dev Institute of Technology** 2022
Diploma in Electronics And Communication
81 %

Skills

- Excellent Communication and Interpersonal Skills
- Public Speaking
- Microsoft office
- Python
- Public Relation
- Excellent sales and negotiation skills.
- Typing Speed - 30 wpm
- Beginner in Spanish, Good in English Speaking and Writing
- Basic Electronics
- Problem Solving and Active Listener
- Lifetime Learner
- Market Analysis
- Cold callings, Inbound and outbound callings
- Sales Development
- Self motivated

Projects

- Line Follower Car

It is a mobile machine that can detect the line drawn on the floor generally the path is predefined and can be visible like a black colour line on a white surface with the help of IR sensor. Uses-

1. Industrial and defence application

2 Driverless cars

- **Wireless Notice Board**

Wireless notice board using bluetooth technology it replaces the conventional notice board which used a lot of paper which is wasted by organisation this led to global warming its purpose to receive message in display which can be used from authorised mobile phone it also prevent disturbance in an event.

Activities

- Social Worker, Devotee

Languages

- English
- Hindi
- Beginner in Spanish