

CV

HIMMAT SINGH RATHORE

Area Sales Manager.

STRENGTH

I Can Promote Your Products Or Services And Increase Your Sales By At Least 10-15% In a Given Specified Time Frame.

TECHNICAL SKILLS

Service Job In Bosch Group Like Warranty And Tasting Or Settled This Case. Like Fuel injection pump and injector service CRD injector service alternator service and starter motor servicing knowledge.

Computer Hardware.

Indore Home Wiring .

R.A.C. Service And re-installing.

Service Knowledge in Auto Electric Equipment And Parts.

EXPERIENCE

Isitva Products PVT LTD

Area Sales Manager

01/09/2022 To Continue.

Sales And Service Or Customer Query Settled My Role. Retail Sales, Channel Sales, Distributors Sales, Territory Areas Covered And Sales Demand Increased. B2B B2C Sales Channel Sales Market Research Etc.

TVS GROUP

Senior Sales Executive

01-12-2020 – 31-08-2022

Sales Or Customer Query Settled My Role. Retail Sales, Channel Sales, New Area Development, Territory Areas Covered And Sales Demand Increased.
B2B B2C Sales Channel Sales Market Research Etc.

Taiyo India Pvt Ltd

Territory Sales Executive

01/04/2019 - 30/11/2020

Sales And Service Or Customer Query Settled My Role. Retail Sales, Channel Sales, Distributors Sales, Territory Area Covered And sales Demand Increased.
B2B B2C Sales Channel Sales Market Research Etc.

BOSCH LTD

Field Representatives

01/01/2014 - 01/04/2019

Sales And Service Department In BOSCH LTD My Role Is Sale Increase And Service Provider To Next Generation. Channel sales B2B sales Market Research OE And Aftermarket Sales Market Development Etc.

EDUCATION

GRADUATION(B.A.)

Vikram University Ujjain

Graduation

60%

2020

DIPLOMA IN ENGINNERING

Rajiv Gandhi Prodigy Vishwavidyalaya Bhopal

Diploma Engineering

59.83%

2014

GOVT. I.T.I. RATLAM

I.T.I. Electrical

71.33%

2010

JAITH PUBLIC H.S. SCHOOL RATLAM

HSS(10+2)

60%

2013

SCHOOL FOR EXCELLENCE

HSC

65%

2008

PERSONAL STRENGTHS

Customer Focused Sales Strategies.

Channel Management – Panel Builders & Retail.
Team Management & Mentoring.
New Area Development.
New Product Development.
Market Research And Quick Planning My First Action, Innovation Thinking And New Project
Research & Design Positive & Friendly Attitude Punctuality and Honesty Capability To
Adapt New Tools and Technologies.

PROJECTS

CREAT BY AUTOMATIC STREET LIGHTS

60 Day

The I Am Of This Project Is To Design A Green Revolution and Selection Of Material
And Components, Analysis With Help Of Designing software.

WATERLESS AND ORDERLESS TOILET DESIGN COMPETITION

180 day

Participated In The All India Indian Railway Waterless and Order less Toilet Design Completion
An International level Event Organized By Indian Government (Ministry Of Railway) & Prime
Minister Office .

TYRE MAXIMUM AIR SAFETY VALVE

50 Day

This Reduces Unusual Air Pressure In The Ture and Prevents Tyre Damage.

ACHIEVEMENTS & AWARDS

My Projects select in Indian Railway and Invention Foundation Of India

INDUSTRIAL EXPOSURE

IPCA Laboratory , Ratlam Diesel Shed, Suzlon Energy Ltd Training.

ACTIVITIES

BOSCH LTD India Aftermarket Largest Mechanic U.K.U. Program Successfully completed, OR
Bosch 3P Program Lunch, Bosch Bliss Program Successfully Running, Mechanic Nuked Meet And
Brand Promoting.

M.S.ME. EDP Program me

Social Economic Cossets Census 2011-12

CONTACT

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8878696707

7489893991

FLAT NO .304 F BLOCK RAS TOWNSHIP

SETELIGHT JUNCTION

INDORE (M.P.)

PERSONAL PROFILE

Date of Birth : 17/02/1992

Marital Status : SINGLE

Nationality : INDIAN

Known Languages : HINDI/ENGLISH

Hobby : Football and Book Reading Or Invention Creating.

Driving

License : MP43N-2018-0012492

