

CURRICULUM VITAE

RAHUL SAXENA

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Ghaziabad
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Job Objective: Seeking innovative and challenging career in a growing organization which gives me an opportunity to utilize my skills and knowledge and provides me and opportunity for career growth.

SUMMARY OF SKILLS & EXPERIENCE

- Business development with reputed brands including **JAIPUR GOLDEN Transport Co Pvt. Ltd, EXL India (Express & Logistics) & VRL Logistics Ltd,**
- Presently C
- Worked with **EXL INDIA** as a **Marketing Executive at Noida** from Dec. **2009 to june. 2011**
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- Strong analytical & organisational abilities with proven abilities in accelerating growth & generating customer loyalty levels.
- Excellent team building, management & motivational skills.
- Self starter with flexible & detail oriented attitude.

ORGANISATIOAL EXPERIENCE

From JULY. 2011 onwards joined **VRL LOGISTICS LTDS.** Now working as **Assistant General Manager** at **Ghaziabad & East Delhi**

KRA's Summary of Skills & Experience

- To ensure the achievement of monthly New Business development target.
- To ensure achievement in terms of revenue, dkt & receivables
- Monitoring Dkt/Revenue growth of top 100 retail and 30 corporate customers in my territory.
- Provide customized services to clients and deliver satisfactory services
- Analyse the competitor trend to fine tune the marketing strategies & keep abreast the changing market expectations.

QUALIFICATIONS

1) Professional Qualification:

P.G.D.B.M (MBA)

- **Specialization** : **Marketing** (Major), **H.R.M** (Minor).
- **Institute** : **N. I.M.T.** Ghazi bad

2) Graduation (B.A.) From M.J.P. Rohilkhand University, Bareilly

- **Year of Passing:** 2006

3) Intermediate (12th) U.P. Board.

- **Year Of Passing:** 2003

4) High School (10th) U.P. Board

- **Year Of Passing:** 2001
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PERSONAL DETAILS

- **Name** : Rahul Saxena
- **Date of Birth** : 15 Feb, 1986
- **Father's Name** : Mr. Santosh Kumar Saxena
- **Gender** : Male
- **Marital Status** : Married
- **Spoken Languages** : English, Hindi
- **Nationality** : Indian

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge.

Date:

Signature

Place: Ghaziabad

(Rahul Saxena)